



AltiGen Communications Investor Fact Sheet

AltiGen Communications
410 East Plumeria Drive
San Jose, CA 95134
Phone: 888-ALTIGEN
Fax : (408) 597-9020
E-mail: sales@altigen.com
Web: www.altigen.com

AltiGen Communications, Inc. (NASDAQ: ATGN) is a leading provider of 100 percent Microsoft-based VoIP business phone systems and Unified Communications solutions for midsize to larger enterprises, including companies with multiple locations, corporate branch offices and call centers. AltiGen began deploying systems in 1996 and was one of the first companies to offer voice over Internet protocol (VoIP) business phone solutions.

AltiGen's highly functional, scalable solutions are designed for high reliability, ease-of-use, and seamless integration to Microsoft infrastructure technologies. AltiGen's enterprise class solutions enable an array of applications such as standards-based session initiation protocol (SIP) VoIP business phone systems and servers, unified messaging, voicemail, call recording, conferencing, call activity reporting and mobility solutions that leverage both the Internet and the public telephone network to take advantage of the convergence of voice and data communications. These solutions are built on an open standards platform, enabling AltiGen to integrate its products with and leverage its partners' and customers' existing technology investment, representing significant cost advantage and return on investment.

Investment Highlights

- Large and growing unified communications market
- 100 percent Microsoft-based VoIP business phone systems and Unified communications solutions
- Highly functional and scalable solutions provide significant ROI to midsize and larger enterprises
- New management with proven industry experience implementing and executing growth plan
- Strong balance sheet

Stock Price as of 7/23/09	\$0.84
52 week close range	\$0.50 - \$1.24
Market Cap	\$13.4 Million
Shares Outstanding	15.9 Million

High Growth Opportunities

- Average 18% growth annually in US
- Voice & data IP niche to reach \$8 billion by 2010
- 23% CAGR for global IP telephone equipment

The Four Point Growth Plan

Jerry Fleming joined AltiGen in April 2007 as COO and president. An industry veteran, he introduced a Four Point Growth Plan:

1. **Expand the distribution channel:** Leverage committed reseller base, establish new strategic accounts, and increase international presence.
2. **Introduce new revenue sources:** Annual software assurance program to develop stronger relationships with customers, create sell-in opportunities and establish a recurring revenue stream.
3. **Implement improved, targeted marketing and build company brand:** Revive the AltiGen® brand, drive segmented marketing, improve product image and increase lead generation.
4. **Enhance product functionality and scalability:** Expand opportunities with larger customers.

AltiGen's Worldwide Customers include Divisions of:



Percent of US SMBs Adopting IP PBX

Source: InfoTrack April, 2007



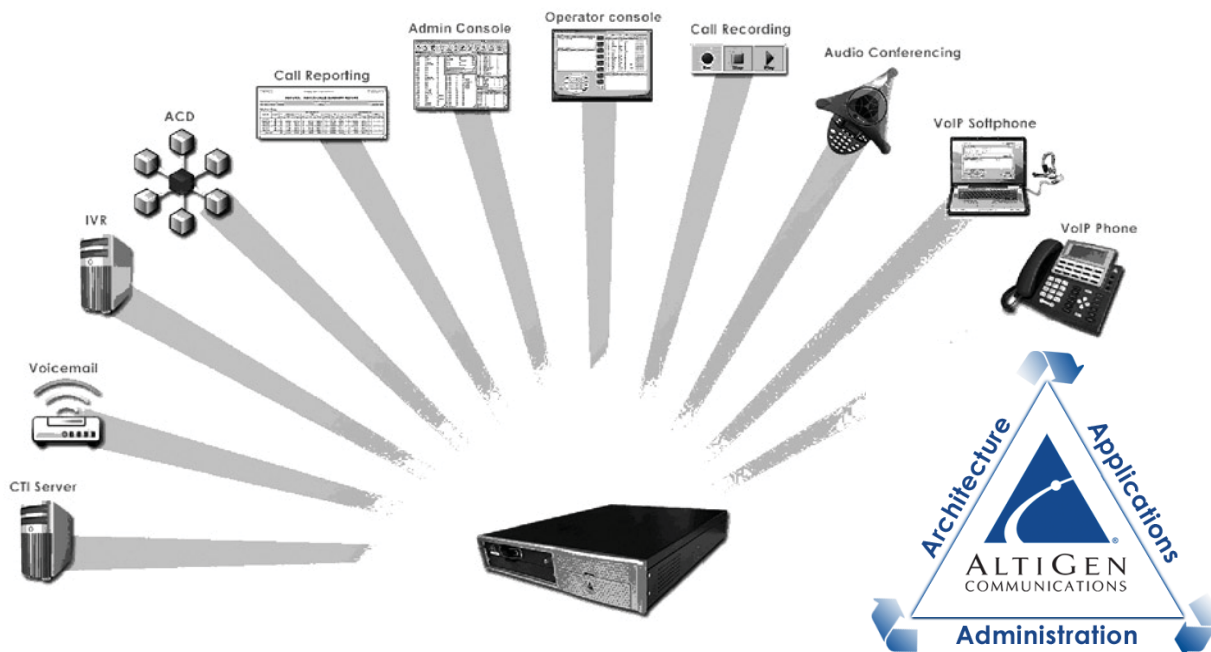
Sean John

AltiGen's Single Server Competitive Advantage

AltiGen's VoIP phone systems wrap multiple features into one-server products thereby creating an affordable unified communications solution for midsized and larger enterprises.

Most VoIP phone systems tend to be complicated, often requiring multiple servers and gateways to be linked together to provide standard features such as voice mail, auto attendant, or even an operator console. If more advanced features such as a conference bridge, call recording, or call center agents are needed, the number of servers and third party manufacturers can begin to pile up.

AltiGen	Peers
Low-cost, single server architecture	Expensive, multi-server architecture
Easy multi-site deployment	Significant cost and complexity for more than one location
Complete integrated applications	Disparate applications combining third party solutions
Simplified management and administration	Multiple complex interfaces to manage applications
Installation in hours	Installation in days



Selected Financial Information (In thousands, except per share data)	3 mos. Ended 6/30/09	3 mos. Ended 6/30/08	Year Ended 9/30/08	Year Ended 9/30/07
Revenue	\$4,082	\$4,812	\$18,897	\$17,888
Gross profit	2,545	2,827	10,838	9,765
Gross profit as a % of revenue	62%	59%	57%	55%
Operating expense	3,537	3,901	15,090	11,147
Loss from operations	(945)	(1,029)	(4,252)	(1,382)
Net loss	(945)	(1,029)	(3,937)	(936)
Basic & diluted net loss per share	(\$0.06)	(\$0.07)	(\$0.25)	(\$0.06)

Balance Sheet Highlights (In thousands)	6/30/09	9/30/08
	(Unaudited)	(Audited)
Cash, cash equivalent, short term investments	\$7,390	\$9,867
Working capital	5,003	8,687
Working capital ratio	2.0:1	2.6:1
Total assets	11,324	14,776
Long-term debt	-	-
Stockholders' equity	5,876	9,297