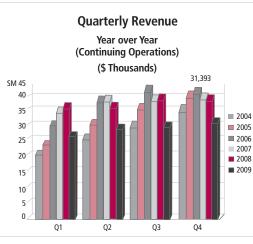


# Fact Sheet

## **Candela Selected Historical Financial Data (unaudited)**





### Balance Sheet Highlights (\$ Thousands)

As of 06/27/09	
Cash & Marketable Securities	28,807
Working capital	56,421
Total assets	123,170

# Overview

Candela Corporation is a pioneer in the development and commercialization of advanced aesthetic laser systems that allow physicians and personal care practitioners to treat a wide variety of cosmetic and medical conditions. Candela has an installed base of over 14,500 systems in over 85 countries worldwide. Candela's extensive product line — the most comprehensive and technologically sophisticated aesthetic devices in the industry — is used by dermatologists, plastic surgeons, family practitioners, OB/GYNs and general and vascular surgeons for hair removal, wrinkle reduction, as well as the treatment of vascular and pigmented lesions, tattoos, acne, and acne scars. These applications represent significant markets with strong growth potential tied to the desires of aging "baby boomers" to maintain a healthy, youthful appearance.

The discretionary income of aging baby boomers continues to rise and create new opportunities for Candela. This market places a premium on good health and personal appearance, and has demonstrated a willingness to pay for health and cosmetic products and services. The growing popularity of laser treatments among the general population is also spurring demand for Candela's products. In calendar 2008, according to The American Society for Aesthetic Plastic Surgery (ASAPS), Americans spent an estimated \$11.8 billion on cosmetic procedures.

Candela maintains a direct sales force to core U.S. markets: dermatology, plastic surgery, and ear, nose & throat specialists; as well as to emerging markets including primary care physicians, OB/GYN specialists, and general and vascular surgeons. Candela products are also marketed through international distributors (independent and wholly owned by Candela) in Europe, Japan, China and other Asian locations.

# Candela's Products

One of the broadest product lines in the industry, delivering aesthetic and medical laser solutions worldwide.

- AlexTriVantage<sup>™</sup> The total-color tattoo and pigmented lesion solution.
- GentleLASE<sup>®</sup> Premier laser for removing unwanted hair and the treatment of vascular lesions, pigmented lesions, and fine lines and wrinkles.
- $\bullet \; {\sf GentleMax}^{{\sf T}{\sf M}} {\sf Multi-wavelength} \; {\sf integrated} \; {\sf aesthetic} \; {\sf treatment} \; {\sf system}.$
- GentleYAG<sup>®</sup> The fastest and most powerful Nd:YAG laser capable of treating unwanted hair, leg veins, wrinkles, skin tightening\* and optimized for all skin types including tanned skin.
- QuadraLASE<sup>™</sup> Fractional CO<sub>2</sub> laser for skin rejuvenation<sup>\*\*</sup>, tightening by treating wrinkles, uneven tone and texture, sun damage, acne scarring, skin tags and benign lesions.
- Smoothbeam<sup>®</sup> diode laser for wrinkle reduction and treatment of acne, atrophic acne scars, and sebaceous hyperplasia.
- Vbeam<sup>®</sup> Pulsed Dye Laser with DCD "Cool Comfort" Gold standard technology eliminates pigmentation, vascular lesions and wrinkles.

#### Corporate Headquarters Candela Corporation

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## **International Offices**

Alednac—Lisbon, Portugal Candela Australia—Victoria, Australia Candela France—Paris, France Candela Deutschland GmbH—Frankfurt, Germany Candela Iberica—Madrid, Spain Candela Italia—Rome, Italy Candela KK—Tokyo, Osaka, Nagoya, Fukuoka, Japan Candela (U.K.) Limited—Cwmbran, United Kingdom

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\* Tightening by reduction of wrinkles. \*\* Skin rejuvenation by reduction of diffuse redness and pigmentation.