

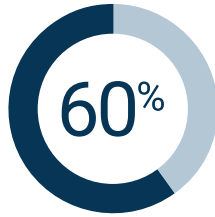
CISO Impact™ Overview Brief

ORGANIZATIONAL ENGAGEMENT

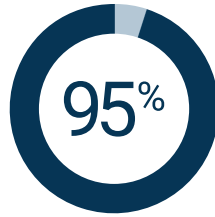
Security reporting structures are strongly tied to infosec success



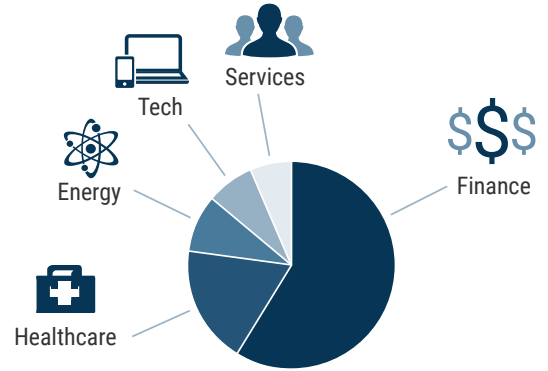
LESS THAN 5% of organizations surveyed score at the highest levels on CISO Impact Quotient (CIQ)



WELL ABOVE HALF (60%) of high performing security leaders report into risk and business roles



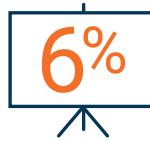
THE VAST MAJORITY (95%) of lower performing CISOs report into the CIO or other technology roles



Top performers break down into 5 high-level industry groups, led by finance.



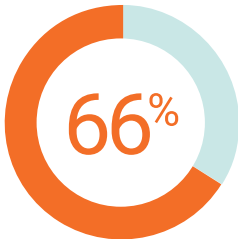
JUST 1 IN 10 cyber teams have proactive stakeholder engagement programs in place



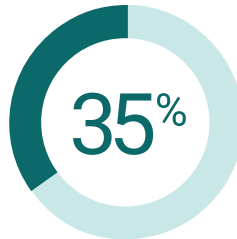
Cyber teams have run tabletops for executives to educate them on why business leaders must own cyber risk.

TECHNICAL EXCELLENCE

Lack of fundamentals undermine overall security posture



TWO THIRDS (66%) of organizations score at or below midline performance on Technical Excellence best practices



MORE THAN ONE THIRD (35%) fail to properly test backups as part of their standard business-continuity programs



88% of information security teams have no formal or ongoing data classification practices



1 IN 6 cyber teams combine vulnerability scans and change-control detection to ID hot targets and unprotected assets

17% **FEWER THAN 2 IN 10 (17%)** incorporate safe-coding criteria and practices in their software development processes

IANS CISO Impact leadership model based on research with Fortune-class companies



1,250 Completed CISO Impact Diagnostics

75 Best Practices

62 Industry Verticals

5 Maturity Levels

92,000 CISO Impact Data Points



The 7 Factors of Organizational Engagement



The 8 Domains of Technical Excellence