# islonline

Build the Customer Support Service You Will Be Proud of!

# ALL YOU NEED FOR A GREAT REMOTE SUPPORT SERVICE

4 products. 1 license.

With the unique challenges of a modern enterprise environment in mind, we designed an attractive price-performance product, including secure enterprise remote desktop, live chat and web conferencing software in one license.





#### **REMOTE SUPPORT**

FOR EFFICIENT SUPPORT SERVICE

Connect to a computer or mobile device over the Internet in seconds. View the screen and control the desktop to provide fast remote support for your clients.





#### **LIVE CHAT**

FOR IMPRESSIVE REAL TIME CUSTOMER SUPPORT

Be there for your website visitors when they need you. Answer sales inquiries or provide technical support immediately via live chat.





#### **REMOTE ACCESS**

FOR PRECISE REMOTE SUPERVISION

Access an unlimited number of unattended remote computers and servers from one place. Manage programs, files and apps via the Internet.





#### **WEB CONFERENCE**

FOR MORE TALK AND LESS TRAVEL

Organise online meetings, webinars or training and connect people over the Internet. Reduce travel costs while gaining flexibility and time.



User-Management



Reports



Session Recording



Maximum Security



Firewall Friendly



100% Reliability



Free Support



Customisation

#### **A MUST-HAVETOOL!**

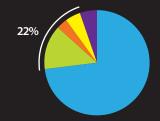
Since 2012 remote support tools have been voted the most important tool for desktop support teams to have. In 2014 almost 43 percent of organisations are resolving more than half of their tickets through remote support.



Source: HDI Remote Desktop Industry Report 2014

#### **SEIZE THE OPPORTUNITY!**

Potentially 22% of desktop support organisations are planning technology implementation of their remote control service in the next twelve months.



- We use this and have no plans to replace/upgrade in the next twelve months
- We are planning to replace/upgrade this in the next twelve months
- We do not use this but are planning to implement it in the next twelve months
- I don't know
- Do not use this

Source: HDI Remote Desktop Industry Report 2014

# arsys

# FROM A SIMPLE LIVE CHAT TO A POWERFUL SERVICE DESK TOOL

#### Case 1: Live Chat and Remote Desktop Integration for Arsys

Arsys, a leading Spanish Cloud Service Provider, started using ISL Online in 2010. The combination of live chat and remote desktop was a winning one and since then the amount of support through this channel has grown considerably. ISL Online has successfully implemented all of the Arsys' demands and fulfilled all of their expectations.

#### **NEW NEEDS - NEW REQUESTS**

- Live monitoring by means of various real-time and daily statistics
- Powerful reporting possibilities
- Advanced statistics for remote desktop and live chat sessions
- Session data export to any of the supported SQL databases
- Integration into Arsys' CRM system
- Redesigning of the live chat template according to the new Arsys' design
- Modern layout of ISL Conference Proxy web pages



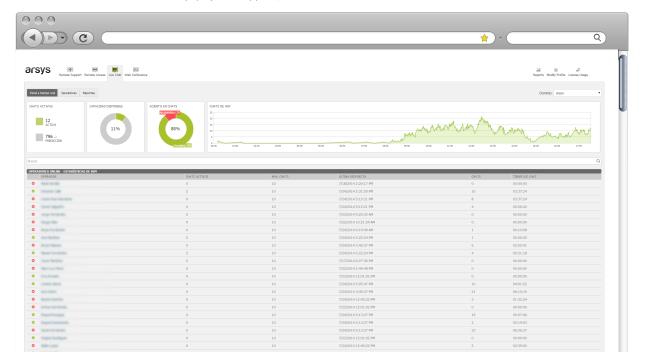
#### **BENEFITS**

- Better control over the chat flow
- Improved performance of the chat agents
- Transparent view of the whole real-time situation
- Well-documented chat and remote desktop session recordings
- Better prediction of the rush hours and optimisation of the help desk workload
- Shorter waiting window for clients
- Faster ticket resolution
- Advanced calculations to figure out the impact of live chat and remote desktop
- Possibility of creating custom reports and performing various calculations without burdening the production server
- Visibility of the chat process and conversations for everybody in the company through CRM (not only the chat team)
- Joining support, sales and management teams to get the maximum out of the customers' information



Arsys provides Internet solutions for companies and SOHOs. Its multi-channel 24/7 Contact Centre is considered one of the best in the industry. More than 100 highly qualified professionals form Arsys' Customer Service Team, who solve over 2700 queries a day through various support channels. Nearly 20% of all Arsys' queries are solved over live chat and remote desktop support.

Ask for technical details about the Arsys project at support@islonline.com.



"With the live monitoring and powerful reporting possibilities the ISL Online team developed for us we have been able to optimise the performance of our professionals in the Contact Centre and raise the already high standards of our customer service."

Álvaro Rudíez, Arsys



# FULLY CUSTOMISED AND INTEGRATED REMOTE DESKTOP SOLUTION

#### Case 2: AVG Technologies

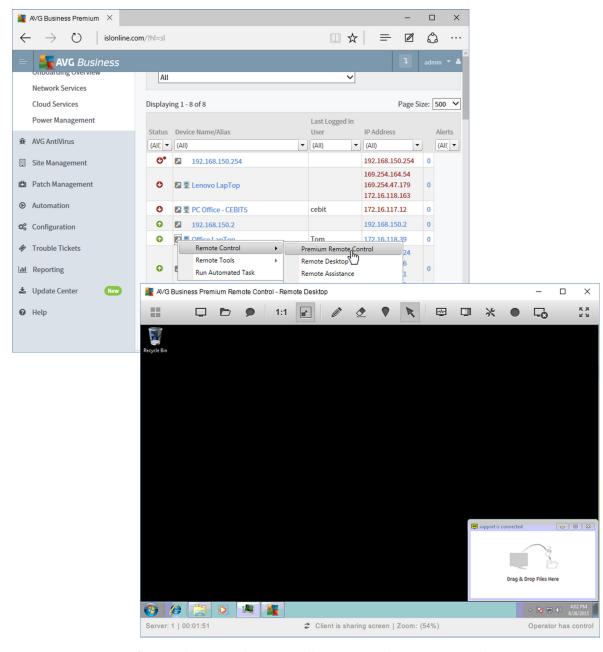
AVG® Technologies N.V. (NYSE: AVG) has integrated ISL Online's remote access (ISL AlwaysOn) and remote desktop control (ISL Light) software into AVG Business Managed Workplace - a remote monitoring and management (RMM) platform, to give Managed Services Providers (MSPs) the ability to easily access and control an unlimited number of unattended remote computers.

#### BENEFITS

- A simple upgrade of an existing solution
- Complete customisation matching the design of a partner company
- Fast implementation and a quick launch onto the market
- · Low investment in R&D
- Proven technology with high security standards
- New differentiated marketing advantages
- Staying ahead in a rapidly evolving market

#### **WHAT HAS BEEN DONE?**

- ISL Online logo, icons and images have been replaced by AVG ones
- The colours have been changed to match the AVG design
- The application name has been changed to AVG Business Premium Remote Control
- The "Sign-up" and "Forgot password" options have been removed from the Login window
- All texts, pop-up windows etc. have been rebranded
- The default install path has been adjusted to AVG branding
- The computers tab has been hidden in the Dashboard
- The VERYSILENT installation of remote access application on managed devices has been enabled
- The one-click automatic connection to managed devices with a pre-set password has been activated



More on OEM customisation for AVG Technologies on http://www.islonline.com/technology/integrations/avg.htm

"Partnering with ISL Online has enabled us to provide an integrated, premium remote access solution for Managed Workplace 9.2. ISL Online makes it even easier for AVG partners to effectively and efficiently administer remote IT management services to their business customers - all from a single platform."

Francois Daumard,

AVG Business



## **IMPROVE YOUR INCIDENT MANAGEMENT PROCESS**

#### Case 3: Integration into BMC Remedy Service Desk

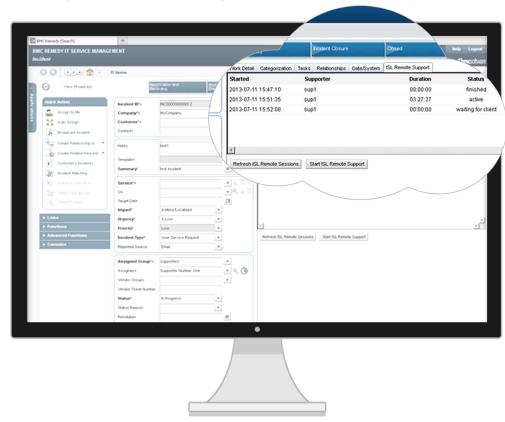
Being a BMC Technology Alliance Partner, we give you the possibility of integrating ISL Online enterprise-level remote support into BMC Remedy Service Desk, one of the world's leading ITIL incident management products. The integration enables service desk representatives to launch a support session and control a remote computer from within the BMC Remedy Service Desk. Once the support session is completed, the BMC Remedy's incident is automatically updated with the remote session details giving the whole team, tech staff, administrators and managers, a more comprehensive view of their IT process.

#### **REQUIREMENTS**

- 30 minutes for integration
- A valid ISL Online SaaS or Server License (see hosting options)
- A valid BMC Remedy Service Desk License

#### **BENEFITS**

- Streamlined and automated support process
- Reduced support curve
- Increased productivity of the service desk
- Increased first call resolution rate
- Reduced site visits and time saved
- Consolidated view of end-users' issues
- Finding detailed remote session info under each incident
- Visibility for the whole team





#### **OPERATOR**

- Creates a ticket within the BMC Remedy Service Desk or opens an existing one
- 2. Clicks on Remote Support tab
- 3. Tells the session code or emails invitation link
- 4. Takes full remote control to resolve technical issues

# **HOWITWORKS**

#### **CLIENT**

- 1. Types in the code or clicks on the link
- 2. Allows remote contro
- 3. Relaxes while his/her computer is being taken care of



## **MAXIMUM SECURITY SINCE 2003**

ISL Online has guaranteed maximum security with top industry-standard security technologies since its first launch in 2003.

#### BANKS AND GOVERNMENTS

Institutions with the toughest security standards, such as banks, government and insurance companies, have been using ISL Online software for years.

#### STRONGEST ENCRYPTION

AES 256-Bit End-to-end Encryption protects top secret information and has a higher security level than many online banking services.

#### CUSTOMER PROTECTION

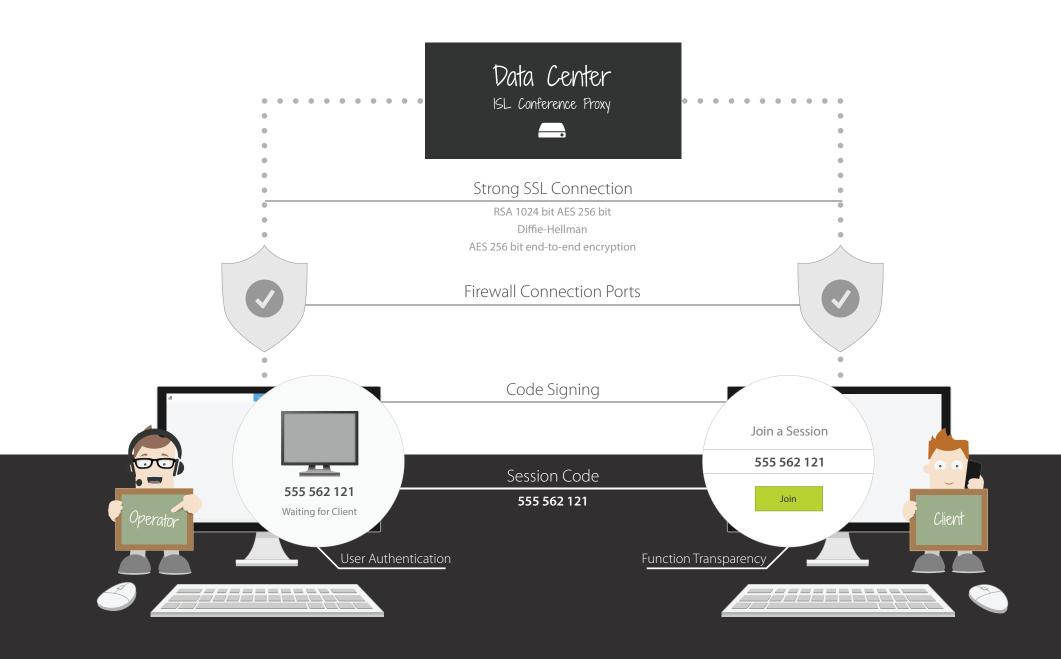
The customer can revoke control from the technician or terminate the support session at any time.

#### UNIQUE SESSION CODE

Once you close a support session, the code becomes obsolete and can never be used again.

"We switched to ISL Online due to high security and privacy specifications, which the old remote desktop provider no longer fulfilled."

**Dietmar Elsler, Raiffeisen Online** (Banking Sector)



## ISL ONLINE ON-PREMISES OR IN THE CLOUD

### **Hosting Options**

We are committed to the highest security standards in industry and believe in simple solutions that offer an enterprise a means of effective technical support with minimal infrastructure needs or continuing costs.



#### **SOFTWARE AS A SERVICE**

- No installation
- 99.99% service uptime
- Optimal performance, speed and reliability
- Global coverage
- Always up-to-date version
- No maintenance costs
- Scalability of the service



#### **SERVER LICENSE**

- On-premises server installation
- Full independence and control
- Maximum privacy and security
- Private cloud option



#### **PRIVATE CLOUD**

- Larger companies with a server license
- Network of private servers
- An almost 100% fault tolerant system
- SaaS benefits with the server users' privacy
- Fully scalable



#### **PRIVATE BOX**

- A turnkey on-premises solution
- Pre-installed and pre-configured on IBM System x3550 M3 or similar 1U rack-mountable server
- Unlimited Corporate Server License (CSL)
- Unlimited simultaneous sessions
- Customisation options
- Integration into leading third-party solutions

# Swiss Post and Konica Minolta Business Solutions have implemented the ISL Online corporate server license in their businesses. Both companies acknowledge the benefits such as total cost optimisation for remote desktop software and decreased administration operations.

## **LICENSING**









Remote Support

Remote Access

Live Chat

Web Conference

#### ALL IN ONE

One ISL Online license includes remote support, remote access, live chat and web conferencing software, as well as all products' mobile apps.

#### UNLIMITED INSTALLATIONS

You may run ISL Online software on an unlimited number of computers or mobile devices.

#### UNLIMITED WORKSTATIONS

You may connect to an unlimited number of computers.

#### UNLIMITED OPERATORS

You may create an unlimited number of operators that can host a session.

#### UNLIMITED CLIENTS

You may connect to an unlimited number of clients.

The number of purchased licenses defines the number of simultaneous sessions.

For information about pricing please visit our online shop www.islonline.com/shop or write us at sales@islonline.com.

# BECOMING AN ISL ONLINE PARTNER

Over the past 10 years
ISL Online has built up an
extensive network of partners
who help us deliver our
Enterprise Remote Desktop
services to the users all over
the world. Grow with us.



## **HOW TO BECOME A PARTNER?**

- 1. Sign up for a free trial
- 2. Buy a license
- 3. Send us an email to partnership@islonline.com

Please provide some basic information about your company, your experience and a rough idea of how you plan to promote and sell the ISL Online software.

#### REFERRER

- Almost no requirements
- Promotes the links to our official ISL Online website
- Receives notification of successful purchases from ISL Online
- Sales commission starts at 15%

#### **RESELLER**

- Shows a commitment
- Receives notification of sign-ups and successful purchases from ISL Online
- Follows his/her leads
- Receives marketing and technical support from ISL Online
- Sales commission starts at 30%



200,000+ businesses.100+ countries.10,000,000+ sessions per year.

















































































"Compared to a similar service from another provider, we have saved more than €1,000 by choosing ISL Online."

Hari K Adithyan, Dutco Balfour Beatty

"The Corporate License does not limit the number of users, workstations or simultaneous active connections, which is great for us."

Joerg Sitzlack, Konica Minolta Business Solutions Europe

# PIONEERS OF THE REMOTE DESKTOP INDUSTRY

Founded in 2001, ISL Online was listed among the first providers of the remote desktop software. The knowledge and rich experience we have gained through the years reflect in all of our products that round up an all-inclusive online communication service. Throughout the way, we have managed to keep constant focus on offering superior products and services at a cost that produces a strong ROI.

Try ISL Online and join us!



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